VisualSpection Pilot Deployment Guide

Pilot Considerations

When piloting new technology, your main goal is to determine if the outcome will give you a large enough return on investment to justify wider company adoption.

There are many steps will you need to take to ensure a successful pilot. With a commitment to addressing these steps proactively, you will save time and resources, and achieve better results.

After you have selected your ideal software and hardware provider, follow this checklist to optimize your pilot and ensure it is progressing according to schedule.

Before you commit to a pilot:

1. **Determine what goals you want to achieve with the new technology:**

   - ◯ Establish measurable goals for the pilot.

   - ◯ If possible, identify which technical features you require to meet your goals.

2. **Determine a budget for your pilot:**

   - ◯ How much are you willing to spend on a one-month pilot?

   - ◯ Are you leasing or buying smart glasses for the pilot?

VisualSpection

Pre Pilot

After deciding on a software and hardware provider, prepare the following to ensure a productive pilot:

○ Establish Technical Contact – main contact for the deployment.

○ Establish Hardware Contact – responsible for receiving and managing smart glasses.

○ Select a team (1 – 5 people) of technical champions to pilot your new tech.

The team members:

☐ Express interest in new technology.

☐ Share knowledge and communicate effectively.

☐ Are well-respected by the support team and can network across the organization.

☐ Are helpful and approachable.

☐ Are proactive problem-solvers.

☐ Are task-oriented and strive to improve.

☐ Produce knowledge that others use.

☐ Are culturally sensitive.

☐ See the big picture.

○ Set aside adequate training time for your team.

Week 1

As your pilot period begins, establish the following expectations of your team:

○ Attend training session.

○ Encourage using VisualSpection within your team(s).

○ Encourage users to give feedback, concerns, and requests to the Technical Contact.

○ Communicate frequently with your technology provider.

Weeks 2–4

Communication is key to a successful pilot. Conduct the following steps to ensure adjustments can be made:

○ Encourage using VisualSpection within your team(s).

○ Encourage users to give feedback, concerns, and requests to the Technical Contact.

○ Measure the progress of your pilot team against their previous performance.

○ Communicate frequently with your technology provider and make adjustments to the pilot process where needed.

Post Pilot

○ Measure the results of the pilot.

○ Discuss with your technology provider possible next steps and build a business case for further adoption.

If the pilot did not produce the results required, you may need to reconsider the software or hardware selected.

Contact us at VSsales@mhi.ca for more info